

My Negotiation List

THE CHALLENGE

Make ONE call — the easiest on your list. Use the magic question. Get one yes. Teach your hands they can cross the eighteen inches.

■ Bills to call (rank by easiest-first — win momentum)

Bill	Current	Leverage	Target

My competing quote gathered (before calling)

☐ Done

The number \$ _____

The magic question: "What can you do to keep me as a customer?" — then stay quiet.

The call I'm avoiding most (name it — named fear shrinks)

Medical bills to itemize before paying anything

My confirmation numbers (document every win)

My total monthly savings \$ _____

= per year its new job _____

My first victory will pay for

■ Today's Win

- ☐ I made my call list (easiest first).
- ☐ I gathered one competing quote.
- ☐ I made at least one call.
- ☐ I redirected the savings by name.
- ☐ I finished Chapter Eight.

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VICTORIA'S TRUTH

You're allowed to fight for your own money.